

However, risk transfers from seller to buyer once the goods have been loaded on board, i.e. before the main carriage takes place. Seller also arranges and pays for insurance for the goods for carriage to the named port.

Nowadays, there is a tendency to use such incoterms as FOB, CFR, and CIF. With those terms the goods are considered delivered when they are on board of the ship (owned by the carrier). Since the rights and obligations of the parties are most balanced, these terms are widely used.

In conclusion, the Incoterms 2010 include the rules for any kind of transport and especially for the sea and inland water transport. The use of the second group of terms occurs when the ports of delivery and place of acceptance are only ports. The terms FOB, CFR, CIF are referenced to the ships as a delivery point, meaning the goods are considered delivered when they are on board. This solution is more suitable for modern commercial realities and helps to eliminate the outdated perception of risk of transition at the end of the imaginary perpendicular line.

Today's tendency in international business is based on the fact that the buyer is released from all logistics concerns. This valorizes the position of the exporter. It is essential to negotiate the terms of the contract for the first shipment and, most of all, in the case of dealing with countries at risk, obtaining a document of credit as a form of payment will be advised.

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Halyna Riznyk,

Research supervisor: Tetyana Nadvynychna
Candidate of Psychological Sciences, Associate Professor

Language tutor: Natalia Rybina
Candidate of Philological Sciences, Associate Professor
Ternopil National Economic University

PSYCHOLOGICAL PROFESSIONAL DEFORMATION OF A LAWYER

Each profession imposes its imprint on the personality, his/her psyche and behaviour. The problem of the impact of professional activity on a man was studied by the philosophers of Antiquity. Nowadays it became the matter of

current interest, and its solution attracts considerable interest of society. At the end of XIX – XX centuries a scientific term “professional deformation” emerges. It deals with a complex psychological problem that affects the quality of a particular activity performance. The most often it can be revealed in the professional behaviour of specialists working within “man – man” environment. That is why paying attention to legal practical activities is worth being considered.

The problem of lawyers’ professional deformation was studied by such modern scholars as N.S. Yefremova, O.Yu. Zakharova, O.A. Rozhkov, V. Sokurenko, O.V. Zemlianska, S. D. Gusarev.

Professional deformation means the nascence of certain negative psychological changes affecting the process and results of professional duties performance. Lawyers’ professional deformations are caused by the specific character of legal practical activity, personal characteristics, complicated mental and psychological conditions. The legal nihilism of our society can not but affect the consciousness of the lawyers who belong to different social groups. The impairment of people’s moral qualities does not make them important for professional legal activity. An outstanding lawyer A.F. Kony stated: “No matter how good the rules of conduct are, they can lose their strength and purpose when being used by inexperienced, rude and unscrupulous people” [1]. This proves the fact that it is vital for every lawyer to learn the basic moral aspects of this profession. Despite the fact that the competence of lawyer’s practice is distinctively regulated and specified by law, a lawyer has a choice between one norm or technique or another. Here we can face with a lot of temptations.

Which methods, means and principles should be used to investigate a case and to protect the client? The problem whether the means correspond to the goal is vital. Therefore, the lawyers’ underdeveloped moral culture can lead to the deformation of moral and legal consciousness. The need to act in accordance with the law, indifference, suspicion, formal approach to cases, conflict situations – all of these are destruction that impedes effective legal activity. A person may become a soulless machine under these circumstances. Intelligence and will which are apart from morality are a natural disaster and social evil. This is the reason why only the best individuals are capable of performing this type of work, a famous philosopher I.Ilyin noted. [2]

The deformations of the lawyers’ moral and professional consciousness reveal themselves in the following: taking advantage of public office for personal gain, incompetence, exceeding of authority, indifference, unjustified cruelty, impaired performance, worsening health. [3]

The long-term implementation of typical tasks is not only being accompanied by the acquisition of certain experience and knowledge, it is also shaping certain professional habits, communication style and mindset. This leads to the inevitable professional deformation of a lawyer which violates the entirety of his/her personality and to the appearance of speech and mental cliches, reduces productivity.

Professional deformation of a lawyer may be of frivolous or global nature. It can be easily observed in the behavioural manners, professional jargon, and even appearance.

A lawyer often deals with human sorrows and is expected to solve difficult problems. So, he needs to be emotionally protected. As a result, he becomes unsympathetic and steel-hearted. These character traits may affect his /her personal relationships in the future.

In order to minimize the risks of professional deformation, it is necessary to differentiate the types of activities in his/her free time. As a precaution, it is important to stay alone, express your wishes only in a positive way, develop a sense of humour and self-criticism.

Consequently, in the course of professional duties performance, professional qualities of a lawyer are being developed. However, a specific character of legal activity can have a negative impact on a person. The process of overcoming the lawyer's professional deformation is possible with the assistance of the state, social institutions, and people as the main hosts of deformation. Lawyer's high moral values are the head obstacle to the deformation, the ability and capability of self-knowing, self-analysis, self-assessment will help overcome any negative influences of professional activity.

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