communication, the flexibility of communication styles is important when interacting with people from different cultural backgrounds. Being able to adapt your communication approach to the other party's preferences and norms demonstrates cultural sensitivity and promotes effective dialogue. Cultural differences can lead to misinterpretation and miscommunication, which can have significant consequences for business results. Clarifying messages, seeking feedback, and practicing active listening are strategies for minimizing misunderstandings and ensuring clear communication.

Conflict is inevitable in any business environment, but cultural differences can exacerbate tensions if not properly resolved. Effective cross-cultural communication skills enable people to respectfully resolve conflicts, consider diverse perspectives, and reach mutually beneficial solutions. Facilitating intercultural communication contributes to the development of a culture of diversity and inclusion in organizations. By valuing and respecting different cultural relationships, businesses can create an environment where everyone feels valued, which fosters innovation, creativity and employee satisfaction. Thus, cross-cultural communications in the global business environment are essential for building trust, fostering collaboration, overcoming language barriers, and promoting diversity and inclusion. By understanding and respecting cultural differences, companies can navigate the complexities of global markets and achieve their goals more successfully. Effective cross-cultural communications in different workplaces promote a sense of inclusion, belonging and engagement among workers from different backgrounds, foster positive relationships, stimulate innovation and growth, and mitigate risks.

References:

- 1. Helen Deresky (2016) International Management: Managing Across Borders and Cultures, Text and Cases 9th Edition, Pearson. 504p.
 - 2. Hofstede, G., Hofstede, G. J., & Minkov, M. (2010). Cultures
 - 3. and organizations: Software of the mind (3rd ed.). New York: McGraw-Hill.
- 4. Fred Luthans, Jonathan P. Doh (2018) International Management. Culture, Strategy and behaviour. McGraw Hill Education. 692p.
- 5. Nancy Bonvillian (2019). Language, culture and communication. Rowman and Littlefield Publishing Group, Inc. 496p.
- 6. Owen Hargie, David Dickson and Dennis Tourish (2017). Communication in Management. Gower publishing limited. 345p.

Anna Salahub West Ukrainian National University Ternopil

GLOBALIZATION AND CROSS CULTURAL COMMUNICATION

Introduction: The article briefly introduces the topic of globalization and crosscultural communication and states the purpose of the paper and outline the main points you will cover. Globalization: Gobalization is defined and and its significance in today's world. It also discusses how globalization has influenced communication patterns, values, and cultural norms and provides examples of how globalization has impacted businesses, societies, and individuals.

Cross-Cultural Communication: Cross-cultural communication and its importance in a globalized world is well defined. There are challenges and barriers to effective cross-cultural communication and strategies for improving cross-cultural communication skills.

Impact on Business: Globalization has affected business practices, including marketing, management, and operations. Cross-cultural communication plays a crucial role in internationalbusiness success. There are examples of companies that have succeeded or failed due to their approach to cross-cultural communication.

Cultural Awareness and Sensitivity: The importance of cultural awareness and sensitivity in cross-cultural communication is vivid. Individuals and organizations can develop cultural competence. There are examples of cultural misunderstandings and their implications.

Conclusion: The importance of globalization and cross-cultural communication in today's interconnected world is of great importance. The future research or actions to further enhance cross-cultural understanding and communication.

References:

- 1. The Silent Language by Edward T. Hall.
- 2. Beyond Culture by Edward T. Hall.
- 3. Culture's Consequences: Comparing Values, Behaviors, Institutions and Organizations Across Nations by Geert Hofstede.
 - 4. Globalization and Its Discontents by Joseph E. Stiglitz.
 - 5. The Lexus and the Olive Tree by Thomas L. Friedman.